



January 12, 2026

Dear Valued Customer,

Tariff changes continue to drive higher material costs across the industry. U.S. tariffs on imported steel and aluminum doubled from 25% to 50% in June and expanded to additional hardware product categories in August. This is prompting a measured price adjustment to maintain the quality and reliability you expect from National Hardware. As always, we continue to diligently pursue offsets to these impacts and will keep you posted as conditions change in the future.

Effective March 1, 2026, National Hardware's prices will be adjusted by an average increase of 7.5%.

**Key Dates:**

**January 12, 2026** – Updated SKU-level price list available electronically

**March 1, 2026** – New pricing goes into effect

- *Orders placed before this date will be honored at current pricing*
- *Forward buys will be limited to 10% above your typical run rate to ensure fair inventory management*

If you have any questions, please contact your Account Manager.

We appreciate your continued partnership and thank you for your trust in National Hardware.

Sincerely,

Jason Niswonger  
Director, Hardware Sales

Keith Sadler  
VP & GM Hardware

Tim Goff  
SVP & Head of Residential Segment