



Record USA
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December 30, 2025

Dear Valued Distributors,

We hope this message finds you well. We are writing to inform you of an upcoming price adjustment that will take effect on **February 1, 2026**. Due to significant increases in raw material costs, most notably US produced aluminum, which rose **47.5% over 2025**—we will be implementing an **average price increase of 5% across most product lines**.

While we continue to source aluminum locally, the overall market impact of these cost escalations has affected pricing industry-wide. Despite our best efforts to absorb these increases and maintain stability, this adjustment is necessary to ensure we can continue delivering the quality and service you expect from us.

We understand the challenges these changes present and deeply appreciate your continued partnership and understanding. Please know that we remain committed to transparency and to working closely with you to minimize the impact on your business.

If you require price protection or a defined timeline extension, please make sure to discuss that with Mark Dugo, Missy Laney, or Pam Czahoroski so that a formal quote can be generated.

If you have any questions or would like to discuss this change further, please don't hesitate to reach out to your account representative. Updated price books will be distributed before February 1.

Thank you for your continued support.

Warm regards,

Mark Dugo
VP, Sales

Blue Houser
VP, Business Development

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