

July 1, 2026

Dear Valued Distributors,

We are reaching out to provide advanced notice of an upcoming pricing adjustment, effective August 1, 2026.

Ongoing volatility in materials, labor, and freight costs continue to place sustained pressure on our manufacturing expenses. While we have worked diligently to manage these increases internally, current market conditions make it necessary to implement an adjustment at this time.

As a result, pricing will increase by 3% across all product lines.

We recognize that multiple adjustments over a relatively short period create challenges, and this is not a decision we take lightly. Our team remains focused on balancing cost pressures while maintaining the product quality, availability, and customer service levels you rely on.

If you anticipate needing price protection or a timeline extension, please contact Mark Dugo, Missy Laney, or Pam Czahoroski to discuss options and obtain a formal quotation.

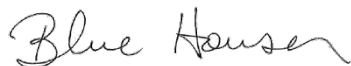
Updated price books will be shared prior to August 1. As always, your account representative is available to review any questions or help you plan accordingly.

We sincerely appreciate your continued partnership and your understanding as we navigate these ongoing market conditions together.

Warm regards,



Mark Dugo
VP, Sales



Blue Houser
VP, Business Development