



Date: 07/31/2026

To: LAB Distribution

From: LAB Security

Ref: LAB Price Increase 2026

Over the past five years, LAB has worked hard to maintain consistent pricing despite significant increases in material costs and the impact of tariffs. As the cost of key components—including kit boxes, charts, support systems, and other materials—has continued to rise, we have carefully reviewed our pricing and have made the necessary product specific adjustments.

Attached you will find your updated Distributor Net Price Sheet, effective 08/31/2026, along with our new Tier Price Sheet.

Please distribute these updated price sheets to your sales and purchasing teams.

LAB's Terms of Sale remain unchanged and are available on the LAB website.

As always, we appreciate your continued partnership and thank you for your understanding and support.

Regards,

George Bertram

Director of Sales & Product Development